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Please note:

This is a popular guide to eliminating gender bias in writing and speech. It is not meant to be a complete treatment of the subject. We hope that it will help you incorporate inclusive language in your communications.

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Please feel free to photocopy this material to share with your colleagues.

We are interested in your experiences with inclusive language. To share your creative solutions to "counting women in," (they may appear in our next edition) or for additional copies of this guide, call or write:

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THE LANGUAGE BARRIER An introduction to the 'why' of inclusive language

"O Canada, our home and native land True patriot love in all thy sons command..."

Picture two children singing these lyrics-- a girl and a boy. Think of the images formed in their minds. The boy sees countless males like himself, all standing on guard for their country. He feels fully part of the patriotic fervor, a true son of Canada.

The girl is not so lucky. Since our national anthem says nothing about daughters, she can't help wondering whether it applies to her. Can only men be patriots?

"O Canada," the symbol of our democratic spirit, excludes half the population. The single word "sons" tells women they do not belong. You could argue that other words express the anthem's point -- words like "glowing hearts" or "true north strong and free." You could even argue that "sons" is just a synonym for "people" and Webster's Ninth New Collegiate Dictionary, published by Merriam-Webster Inc., 1991 would back you up. One meaning it cites is "a person closely associated with or deriving from a formative agent (as a nation, school or race)."

But words create images more powerful than any definition. If you don't choose your words with care, they may send a message you never intended: in this case, that it's a man's world.

Words most of us use daily do exactly that. "Weatherman" suggests that all weather reporters are male. "Frenchmen" implies that the French are all male. "Mankind" portrays male-

ness as the norm for our species. You'd think every species was male, the way the lion at the zoo, the dinosaur in the museum and the friendly mutt in the local park are all referred to as "he." Even God must be male, to judge from phrases such as "God in His wisdom."

IT'S A MATTER OF CLARITY Reasons for, arguments against, inclusive language

All speakers and writers share the same goal: clear communication. Male-biased words don't meet the challenge. They hark back to a world that no longer exists, a world with no place for women's aspirations. They cause needless doubts and needless offense. Unless you learn to spot them and change them, they'll distract attention from your point.

It's easier than it sounds. Take "O Canada." Suppose "all thy sons" were changed to "all of us," the lyrics would still trip off the tongue -- but they would speak to everyone, not just men.

That's the guiding principle of bias-free language: it includes the whole audience. It's not just the fair way to communicate. Now that women make space flights and hold cabinet posts, it's the only way that works.

This common sense idea has met fierce resistance, and no wonder. Today's inclusive language breaks rules we've all followed since grade school. But the case against change doesn't hold up to scrutiny. Take a close look at the following arguments:

"What difference does it make?"

Study after study shows that biased language is fuzzy language. When they read the words "man" or "he," people of all ages tend to picture males.

Biased language distorts perceptions. In a classic 1974 study, junior high school students were asked to draw the activ-

ities of primitive people. One group received instructions about "early man." The other followed gender neutral instructions. Both groups drew more males than females. But when instructions referred to "people" and "humans," the number of female figures increased.

Biased language can dampen young women's aspirations. A 1983 study found women less likely to consider a career in psychology when the career description used the male pronoun. As if all this weren't reason enough to watch our language, getting rid of bias clearly motivates women. In a 1984 study, female students recalled information better when the researchers used sex-neutral terms.

"You can't rewrite the English language."

No one is rewriting the language. Rather, the language is evolving to keep pace with the times, as it has done since the days of the troubadours. The Simpsons don't speak like the Capulets and the Montagues. And just look at the new words that have flooded dictionaries since the '60s: preppy, tofu, quark, hacker, sunblocker, flexitime... the list goes on. These words exist because they meet a need.

Similarly, other words have gone the way of spats and corsets. You hardly ever hear the term "authoress" these days, and "doctoress" is all but forgotten. Yet as recently as the '20s, famed lexicographer H.W. Fowler defended "singeress" and teacheress." Fowler worried that without specialized terms to distinguish them, upstart professional women might be confused with the real experts -- their male counterparts.

"Those new words are ridiculous."

Sceptics heap scorn on "chair," a frontrunner to replace the biased "chairman." A chair, they insist, is a piece of furniture, not a person. In fact, the Oxford English Dictionary dates 1659 as the first use of "chair" in its contested sense. "Chairman" entered the language just four years earlier.

Granted, "manhole cover" sounds more natural to many of 'us than the non-biased alternative, "sewer cover." But that's just because it's new. To our children's generation, "manhole cover" will likely seem downright quaint.

Male wags have dreamed up some undeniably ridiculous words in an effort to lampoon inclusive language. By replacing "man" with "person" wherever it appears, they've devised such clunkers as "personipulate" and "personacle." In fact, "manipulate" and "manacle" are here to stay because their root is not "man" but the Latin for hand, manus.

"What you call biased, I call colorful."

No question, some biased words exude color. Take "trollop," "shrew" and "biddy." These words appeal for the images they spark -- images that put women down. Sometimes, as with "oaf" and "scoundrel," it's men who are degraded in the name of lively writing. Either way, the result is the same -- stereotyping. There's another way to make your prose leap off the page. Verbs pack as much pictorial clout as nouns, with less potential for bias. "Tussle," "plod," "lurch," "slither"... verbs like these can set scenes for your reader. Countless others are as close as your thesaúrus.

STICKY WICKETS, and HOW to DODGE THEM Some advice on the rules of inclusive language

Changing lifelong habits calls for patience at first, but don't be surprised if your writing improves. Many biased expressions are cliches. Without them, you'll stretch your creativity.

Not that you need to be a literary whiz. Once you figure out where the danger zones are, dodging them will become second nature. A few simple ground rules will get you started.

The Pronoun Puzzle

Grammatically speaking, the generic "he" includes women. Women's growing disagreement has inspired some pretty cumbersome proposals for a third person singular pronoun of indeterminate sex. "S/he" makes most readers wince; "tey" never caught on at all. "He or she" will do in a pinch, but grates with constant repetition.

What's a frustrated writer to do? Try one of three tricks:

Make the sentence plural.

In the following sentence, all you'll lose is one word -- and that's a gain for your reader. The leaner your prose, the sharper your point. For example, change:

"Becoming a doctor can be a lonely experience, one that takes a large toll not only on the young doctor, but also on his patients." "Becoming a doctor can be a lonely experience, one that takes a large toll not only on young doctors but also on patients."

-- The New York Times Book Review

Change "his" to "the." It's a simple way to fix this verbal gaffe: •

> "The member will promptly disclose to his [the] client any interest in a business which may affect the client." -- Code of ethics, The American Society of Home Inspectors

Better yet, ask yourself if you can shorten the sentence. In the above example, it's understood that the member is disclosing to the client. Why not amend the sentence to read:

"The member will promptly disclose any interest in a business which may affect the client."

Use "they" as a singular pronoun.

We know, we know -- "Everyone for themselves" would make your English teacher cringe. You're wise to avoid it in a speech to teachers or your company's annual report, but when you want an informal, colloquial style, the singular "they" could be your best bet.

This usage was considered correct until the mid-nineteenth century. As the closest thing we have to an indeterminate singular pronoun, "they" could be poised for a comeback. If it was good enough for Jane Austen and William Shakespeare, it should be good enough for the Rotary Club.

Alternate between "she" and "he."

Whether you're referring to university students, employees or kids at summer camp, this tactic beats constant repetition of "he or she." Just watch out for sex-typed exam-

ples. The employee dashing to the day care centre is not necessarily "she." The youngster in tears over a classmate's teasing might be "he."

In a pinch ...

Change "he" to "one" or "the individual," or use the passive voice. But both techniques, while often recommended, tend to make for stilted writing. Once you get the hang of the others, you shouldn't need them.

One Size Fits All?

"Some entomologists consider insects to be man's chief competitor, mainly because insects and man both utilize the same things."

-- "Entomology in Canada: Career Opportunities"

Synonyms for "man" abound (see "Words to the Wise"), so this verbal gaffe is easily fixed. Consider just one possible revision:

"Some entomologists consider insects to be humans' chief competitor, mainly because insects utilize the same things we do."

You may wonder why "humans" should be preferable to "man." Similar as the two words appear, they come from different roots -- "humans from the Latin "homo" and "man" from the Old English "mann." Both roots meant "human being."

"Man" also turns up as a verb. Here's an example from the front page of the Globe and Mail:

"We have... found... a declining confidence in our system of parliamentary democracy, and in the politicians who man the system."

-- pollster Michael Adams

Why not change "man" to "run"? It's not just male politicians who have fallen from favor.

Type-Casting

No matter what a woman achieves outside the home, her domestic talents attract constant scrutiny. When astronaut Dr. Roberta Bondar made her 1992 space flight, the *Toronto Star* ran this front-page headline:

"Canadian in space does 'housework'" "Bondar spends hour tidying up shuttle"

A highly skilled physician and scientist, Dr. Bondar was spending no more time on "housework" than her male colleagues on the shuttle. Her efforts really focused on scientific experiments -- and had she been male, the headline writer would undoubtedly have said so.

The Star had trivialized a Canadian hero, and readers of both sexes were outraged. Within a day, more than 150 calls had bombarded the paper. Not for years had it faced such fury.

We don't hear much about Eric Lindros' cooking, or how much time Brian Mulroney spends with his kids. But let a woman step into the spotlight, and reporters suddenly wonder about her cooking schedule and her child care arrangements. They exclaim over her skill at balancing work and family, as if to say, "Don't worry, guys, she's still a normal woman at heart." When her children grow up, she's still not home free. People recently described a female biographer as "a spunky mother of four and grandmother of six."

If you've ever introduced a female speaker, you may have made the same blunder. We suggest this guideline: don't mention a woman's domestic life unless you would make the same comment of a man in her position.

One more word of advice: don't assume that only women run homes. That's the message implied in this sentence from a

Globe and Mail article on marketing:

"The dinner plates that the German hausfrau and the English housewife deemed acceptable, caused French women to laugh in disbelief."

Who says that only women were laughing? A few simple changes make the sentence more accurate -- and concise:

"The dinner plates that the Germans and the English deemed acceptable caused the French to laugh in disbelief."

The Beauty Factor

"She's so fresh-faced, so blue-eyed, so ruby-lipped, so 12car-pileup gorgeous, 5'5" and 114 pounds of peacekeeping missile."

-- Sports Illustrated on figure skater Katerina Witt

Women's looks, like their homemaking, garner needless attention. A poet is praised for her "charm," an athlete for "moving like a model." Is this how we generally talk about men?

A Canadian magazine once published a woman's article on the Toronto Blue Jays -- more specifically, on watching their bottoms under those tight uniforms. She speculated at length on which Blue Jay cut the cutest figure while at bat. In short, she wrote about men the way men tend to write about women. The response, however, was different. Angry letters accused the magazine of trivializing baseball.

Two themes stand out in irrelevant descriptions of women. One is sexuality, the other fragility. Here's an example of woman-as-rosebud prose:

"She is a young, elegant woman with the pert appeal of a

gamine. But her fragile good looks contradict the power she wields in the fiercely competitive fashion world."

-- Flare on Fairweather president Lynn Posluns

"Pert" and "gamine," words only applied to women, shrink the executive's stature. "See how tiny she is," the passage seems to say. "She's not one of those power-hungry women. She wouldn't hurt a fly." Equally belittling -- to all women, not just Posluns -- is the presumed opposition between power and good looks. Why shouldn't female presidents look good? Does power turn women into drab, grim-faced martinets?

As with child care, so with looks: if you wouldn't comment on a man's, then don't comment on a woman's.

Backhanded Compliments

At a high school commencement ceremony, a teacher hands a male graduate his award. "This fine young man is an inspiration to his classmates," she declares. Then the teacher honors his female classmate. She is called "a spunky little lady, a joy to us all."

Which prizewinner sounds more impressive? The male graduate -- no contest. "Inspiration" connotes action and leadership, while "joy to us all" connotes the supposedly feminine virtues of kindness and good humor.

As for "little lady," you don't hear males described as "little men." Next time you write a job reference for a woman, watch the words you choose. Are they the ones you'd select for a man with the same skills? Or are they words used only of women -like "irrepressible" instead of "dauntless," "perky" instead of "energetic," "spunky" instead of "determined"?

Perhaps the most backhanded compliment of all is comparing a woman to men -- as in "She thinks like a man." Intellectual rigor is not a male trait -- and neither is guts.

The Parallelism Principle

"Lyn Goes After Rae"

-- Toronto Sun

What's wrong with this headline? It denies a woman, Ontario Liberal leader Lyn McLeod, the respect it gives a man, premier Bob Rae. Like many news media, the Sun identifies adults by their last names -- unless they happen to be women. Then they can be treated like children.

To eliminate the bias, just make the headline parallel: either

"Lyn Goes After Bob" or "McLeod Goes After Rae."

Fair's fair. The same principle applies in daily life. If you are addressing men as "Dr." or "Professor," be just as formal with the women in the group. Those who have no titles deserve the courtesy of "Ms." And never call a woman by her first name unless you expect her to use yours.

Women Writers, Male Nurses: Does it Matter?

"... a male nurse and a doctor had saved my life... -- Andre Dubus in *Broken Vessels*

Female nurses save lives too. But this sentence, by identifying the nurse's sex, portrays heroism as a male trait. Many references to gender serve no useful purpose. All they do is degrade people.

Sometimes both sexes bear the damage. For instance, the term "male secretary" implies that secretarial work is for sissies and women. More often, though, it's only women who are hurt. No one ever calls Mordecai Richler "one of our greatest male writers." But Alice Munro can be labeled "one of our greatest woman writers," as if her work couldn't stand comparison with men's. Don't mention gender unless clarity demands it, as in this headline from the *Globe and Mail*:

"Male secretary ruled sexism victim"

Ladies' Day is Over

"Ladies' dresses," "ladies' night," "ladies and escorts," "the lady next door."

The word "lady" may have fallen from favor, but it still turns up in a multitude of contexts. Only two meet the standards of the '90s. When men are "gentlemen" or "lords," then women can be "ladies."

Many people wonder what's wrong with "lady." To them, it means graciousness, elegance and refinement -- all positive traits. The catch is that they constitute a female stereotype.

Our society does not expect graciousness of men, but demands it of women. "Lady" harks back to the rules that every daughter used to learn from her mother: "A lady always wears gloves," "A lady never wears white after Labor Day."

Besides, "lady," unlike gentleman, has some downright negative meanings. A "lady of the evening" is a prostitute. "Little old lady" conjures images of fluttery helplessness.

To address an adult as "young lady" or "little lady" is to condescend to her. And that's no way to treat a woman.

What's Wrong with this Picture?

Your speech may be a model of gender-neutrality, but if your slides show women in stereotyped roles, they'll undermine your message. Make sure the images you choose pass the following tests:

They include women. Your company's technicians may be a mostly male group. It's likely to stay that way unless you

Words that Count Women In

photograph the woman on the team.

They give women and men equal prominence. If you feature men in full-page color shots, don't tuck black-and-whites of women in the gutter. If captions identify men by name, women deserve equal treatment.

They don't turn women into sex objects. In a *Maclean's* photographic feature on outstanding Canadians, athlete Silken Laumann appeared in a slinky cocktail dress with a pair of oars at her side. The men in the story wore their normal working garb.

Letter Perfect

Almost every letter that leaves your desk makes a statement about gender. Here's how to keep it in step with the times:

Avoid "Mr. and Mrs." salutations. If a woman has kept her birth name, the correct form might be "Dear Margaret Anderson and David Hodges." (Alphabetical order determines which name comes first.)

If the woman has a professional title, you might write, "Dear Mr. De Marco and Dr. Khan." In any case, today's wives are not extensions of their husbands. "Dear Nancy and Tom Cohen" is preferable to "Dear Mr. and Mrs. Cohen."

• Use Ms. salutations instead of Mrs. or Miss. Make exceptions only for women who sign themselves Mrs. or Miss.

 Don't be too quick to assume that you're writing to a man.
"R.L. Jones" could be a woman who detests being addressed as "Mr." The gender-neutral salutation is "Dear R.L. Jones." Keep your closing simple. Don't sign yourself "Ms." or "Mr." unless you use your initials or have a gender-neutral first name, such as Leslie.



WORDS TO THE WISE: A Glossary

The Work World

Biased actress ad man, advertising man

airman alderman anchorman assemblyman aviatrix ballerina barmaid, barman bellboy, bellman busboy businessman

cabin boy call girl career girl, career woman

cameraman, cameramen cleaning lady clergyman comedienne concertmaster cowboy, cowgirl

Bias-free

actor advertising manager, advertising representative aviator, flyer, pilot municipal councillor anchor assembler aviator ballet dancer bartender bellhop busser business executive, professional, entrepreneur cabin attendant prostitute professional, manager, executive camera operator, camera crew cleaner clergy, cleric comedian, comic concert leader, concert director cowhand, ranch hand

Bias

craftsman delivery boy dockman doorman draftsman dressmaker engineman fireman fisherman ferryman foreman frogman gasman

girl Friday

harbor master insurance man journeyman landlady, landlord

lineman longshoreman mailman meter man, meter maid newsman paperboy patrolman policeman, policewoman poetess quarryman repairman saleslady, salesman

Bias-free artisan courier, messenger dockhand, dockworker doorkeeper, porter drafting technician tailor, alterationist engine operator firefighter fisher ferry operator supervisor underwater technician gas fitter, gas pipe installer, gas pipe repairer clerk, office assistant, receptionist harbor chief insurance agent trade worker proprietor, householder, building manager lineworker, line installer dockhand, shorehand mail carrier, letter carrier meter reader journalist, reporter, newshound paper carrier patrol officer police officer poet quarrier, quarry worker repairer, technician salesclerk, sales representative, sales rep, sales agent

Bias serviceman

sideman

steward, stewardess union man

waitress watchman weatherman workman

World of Play

fisherman gamesman handyman horseman, horsewoman linksman outdoorsman rifleman, marksman sportsman

· yachtsman

Roles People Play

alumni benefactress boyfriend, girlfriend boys in blue chairman, chairwoman coed committee man, committee woman *Bias-free* service representative, repairer, technician side-player, member of the band, backup musician flight attendant unionist, union member, union organizer waiter, server guard, security guard weather reporter worker

angler gamester, games buff do-it-yourselfer rider golfer hunter, nature lover sharpshooter, crack shot sports buff, sports enthusiast, athlete yachter, yacht owner

graduates benefactor partner armed forces chair, chairperson student

committee member

corporate wife faculty wife freshman front man hatchet man henchman heiress heroine hostess housewife, househusband layman

middleman man and wife ombudsman

self-made man

spokesman

The Human Family

brotherhood common man

countryman distaff side fair sex, weaker sex fatherland fellowship forefathers fraternal Frenchmen

Words that Count Women In

Bias-free

corporate spouse faculty spouse first-year student front, figurehead hatchet, terminator, assassin sidekick, lackey, right-hand heir hero, protagonis host homemaker layperson, uninitiated, nonprofessional go-between husband and wife complaints investigator, troubleshooter self-made person, entrepreneur spokesperson, representative, advocate

kinship, community common person, average person compatriot avoid avoid native land camaraderie ancestors, forebears warm, intimate the French

Words that Count Women In

Bias man, mankind

mother tongue primitive man rise of man sons of God thinking man

working woman, working man

Stereotypes

balls (eg.,"She's/ he's got balls") father time femme fatale kingdom kingdom come king-size kingmaker

kingpin lady lady killer

ladylike genteel lady luck like a man maid of honor maiden name maiden voyage man (verb)

Bias-free

humankind, humanity, our species, humans native language primitive people rise of civilization children of God thinking person, thinker, intellectual

wage earner, taxpayer

guts, moxie time seducer country, land, realm the next world, paradise jumbo, gigantic power behind the throne, eminence grise linchpin, cornerstone woman seducer, popular with the women courteous, cultured, gentle luck resolutely, bravely bridal attendant birth name first voyage staff, run

Bias man enough manhood manly man made

man of action man of letters man of the world man-hour manpower man-to-man talk meat-and-potatoes man

mother earth motherly mother nature one-up-manship sexpot, sex kitten Renaissance man

statesman

tough guy woman's intuition workmanship yeoman's service

Turns of Phrase

All men are created equal. be his own man best man for the job Boys will be boys. Dead men tell no tales.

Bias-free strong enough adulthood strong, mature artificial, synthetic, machine-made dynamo scholar, writer, literary figure sophisticate staff hours, hours of work workforce, personnel heart-to-heart talk the meat-and-potatoes type, salt of the earth the sustaining earth loving, warm, nurturing nature upstaging, competitiveness avoid Renaissance type, person of many talents diplomat, public servant, political leader tough (n) intuition quality construction, expertise heroic service

We are all created equal. be one's own person best person for the job Kids will be kids. The dead tell no tales.

Words that Count Women In

Bias everybody and his brother

Every man for himself. Every man has his price.

A fool and his money are soon parted.

John Q. Public Every schoolboy knows. gentleman's agreement

Man does not live by bread alone. A man's home is his castle. man of few words

no-man's-land

to a man

The way to a man's heart is through his stomach.

Put-downs

bad guy bag lady, bag man bag man (political) bimbo con man fall guy

Bias-free

everybody and their cousin, all the world and their dog Everyone for themselves. Everyone has their price. We all have our price.

Fools and their money are soon parted. the average citizen Every schoolchild knows. honorable agreement, honor system, informal agreement

We don't live by bread alone.

Your home is your castle. person of few words; strong, silent type limbo, dead zone, unclaimed territory to a one, to a person, without exception The way to the heart is through the stomach.

villain, rogue, ne'er-do-well street person go-between, fixer, shark avoid con artist chump, dupe, scapegoat

Bias

girl (except for a child) henpecked mama's boy manhandle nervous Nellie mother hen old maid old wives' tale pantywaist plain Jane prodigal son sissy sob sister, advice columnist spinster tomboy tomfoolery weak sister yes man

Bias-free avoid avoid avoid abuse, mistreat worrywart, worrier busybody, fussbudget single woman or avoid myth avoid avoid spendthrift, returned prodigal avoid bleeding heart single woman rough and tumble child shenanigans, monkey business weak link in the chain toady, hanger-on

Judgment Calls

Most authorities agree that "weatherman" is biased. But what about "patronize?" Some women loathe it because of its origins in the Latin for "father." Others argue that current usage comes first. And what better word to describe women's treatment by old-guard men who call them "honey?"

"Mastery" and its relatives pose a different problem. Their origin, an Indo-European root meaning "great" or "much" has nothing to do with men. But some women still perceive them as masculine. It doesn't help that "mistress," derived from the same root as "master," now connotes female sexuality rather than greatness.

There's no need to strike these words from your business vocabulary. But before you use them, consider the possible sensitivities of your audience -- as you would with any document

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or speech. When in doubt, choose an alternative.

The "patron" family

Alternatives

patron

patronage

patronize

patron saint

The "master" family

master (noun) master (verb)

master (adj.)

master bedroom master of ceremonies

masterful

mastermind (noun) mastermind (verb) masterpiece

masterplan masterstroke benefactor, sponsor, philanthropist, client, customer sponsorship, promotion, influence support, promote, or condescend to special saint

Alternatives

owner, expert, chief, superior learn, succeed at, conquer, overcome, dominate, command expert, gifted, adroit, accomplished, award-winning main bedroom host, emcee, moderator, convenor skilled, authoritative, commanding genius, creator, instigator oversee, launch, originate work of genius, chef d'oeuvre, magnum opus, tour de force comprehensive plan, vision trump card, stroke of genius



LANGUAGE on THE MOVE

20 Years of Breakthroughs

1972

"Ms." makes its first dictionary appearance in The American Heritage School Dictionary.

1976

Dr. Benjamin Spock revises his classic Baby and Child Care using gender-neutral language.

1978

The federal Manpower and Immigration and Unemployment Commission becomes Employment and Immigration Canada.

1979

Quebec women legally keep their birth names after marriage, unless they apply for a name change. CBC adopts code to fight sexual stereotyping on air.

1981

Women successfully lobby for use of the word "person" throughout the Charter of Rights.

1983

The University of Waterloo eliminates biased language from calendars, policies and forms.

St. Jerome's College, part of UW, later changes the name of its alumni association to "the graduates' association."

1986

The National Museum of Man/Musée National de l'homme becomes the National Museum of Civilization/Musée national des civilisations (later changed to the Canadian Museum of Civilization/Musée canadien des civilisations).

1988

Toronto City Council votes to replace term "alderman" with "councillor."

1990

Toronto Transit Commission rejects beer ad depicting a woman as a "fox."

1992

Media office for Canadian Olympic team provides guidelines on bias-free sports reporting.

WOMEN SPEAK UP about SEX-BIASED LANGUAGE

....at work

"Because I use my initials on all my correspondence, I get lots of letters addressing me as 'Mr.' I circle 'Mr.' and send them back unopened. Those people always call me with abject apologies."

... at home

"With two sons 12 and 9, I have boys running through the house all weekend. The worst insult they can hurl at each other is 'You're a girl.' It affects me like a punch in the stomach, so I always tell the kids that their language offends me. My sons roll their eyes, but they no longer use 'girl' as a term of abuse."

...on the phone

"I'm a psychologist. When I make a phone call and identify myself as 'Dr. Caplan,' I can't tell you often I'm mistaken for a secretary. The usual response is, 'What does he want?' I don't let it go by anymore -- it's too demeaning. I always ask, 'Do you think only men can have doctorates?""

....in meetings

"I'm the vice-chair of a large volunteer board. The last time our executive had a working lunch together, a 20-year-old waiter asked us, 'Which one of you men should I give the bill to?' It was as if I'd disappeared -- and I was one of the senior people there. I told the waiter, very firmly, 'None of them. Please give it to the woman.'"

... at the corner store

"My grocer calls all his female customers 'young lady,' even the ones in their sixties. I've told him nicely that I don't consider it a compliment, but he just won't stop. One of these days, I'm going to call him 'young man.'"

... at fundraisers

"I just attended a charity brunch. The speaker was a prominent physician who happens to be a woman. After the emcee told us about her grants and studies and awards, he added, to everyone's horror, 'On top of all that, she's got great legs.' A hiss went through the room."

...on university campuses

"I felt excluded when my political science professor kept talking about 'the nature of man.' One day in class, I asked her why she didn't say "human nature" instead. She didn't take me seriously. In every essay I wrote for her, we had battles over language. I'd write 'humankind'; she'd change it to 'mankind.' I'd use a plural; she'd change it to 'he.' Finally I complained to the head of the department. Now political science is the only department on campus that has guidelines on gender-neutral language."

CRACKING DOWN on **BIAS**:

Insiders share their strategies

Ruth Haehnal, editor, The Service Report:

"Because my partner and I are women, we take pains to avoid stereotypes in our newsletter. If we run an article on bank tellers, we'll make sure that one of the tellers is male. When we write about managers, we feature women prominently."

Rhoda Beecher, director of human resources, Ontario Hydro:

"You have to talk to people, or they won't buy in. When we first tried to use gender-neutral language in a collective agreement, we faced a tremendous backlash. Men were saying, 'I'm not a meter reader, I'm a meter man.' We traded lists of terms with the union so they'd have some ownership of the issue. In a blue-collar workforce, men tend to identify themselves by what they do."

Jane Davidson, senior public relations specialist, DuPont Canada Inc.

"When I prepare the annual report, I make sure women are represented in the photographs. This year I had a reshoot done because the photographer shot only white males. Like other companies, we've had budget cutbacks, but I had the full support of the senior VP of finance. One of the slogans around here is 'diversity'-- capturing the variety of people who work for the company."

Janet Thomson, senior producer, CBC TV's Street Cents

"We needed a voiceover for a show that was seen through the point-of-view of our mascot, a pig. The men on the show only wanted to audition male voices. They thought a male voice would be more recognizable as a pig because most of the animals in cartoons have gruff male voices. When I pointed out that our pig was female, I got a lot of resistance. Then I asked them, 'If the pig was male, would we only audition female voices?' That did it. We used a female voice."



WORD BUFFS, TAKE NOTE

These words all have one thing in common: they're used to put women down. But it wasn't always so. A few centuries back, some were used of both sexes and others had positive meanings. It seems that the moral of the story is nothing taints a word like association with women.

bluestocking --

referred to the plain clothing worn by both sexes at the literary salons of the 1750s. Later applied exclusively to the women, whose intellectual interests were considered beyond them.

courtesan --

meant the member of a pope's or prince's court until the late sixteenth century. Applied specifically to female prostitutes when Protestant England turned against the pope.

flibbertigibbet --

a chattering gossip of either sex until the nineteenth century, when it became female-specific. Has implied silliness ever since.

frigid --

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a cold, formal person of either sex until the 1920s. Acquired its current meaning during a wave of feminist protest.

hooker --

may be derived from the archaic meaning of huckster, a hawker or peddlar. Has been female-specific since the nineteenth century.

tomboy --

originally a rude, boisterous boy; later a promiscuous woman (sixteenth century). Applied to girls who behave "like boys" since the 1870s.

vamp --

from the same root as vampire. Originally a ruthless predator of either sex. Redefined as female during the promotion of a 1915 silent movie starring Theda Bara.





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